

# David García

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## WORK EXPERIENCE

### Enkontrol

Apr. 2023 – Present

Full Stack developer

Remote

- Enkontrol offers specialized ERP for construction companies, managing housing, construction, and real estate projects in Mexico ([enkontrol.com](#)).
- I contributed to the creation of a new module called 'EkConnect,' powered by AI. This module manages connectivity between the ERP system and potential leads from various social media platforms (FB, IG, WA, etc.).
  - **Key Result:** The client successfully integrated AI into their business, which significantly boosted growth and efficiency. AI enabled effective segmentation of around 1,000 customers, leading to more than 150 sales transactions. This streamlined process not only saved hundreds of hours but also expanded their reach, ultimately driving increased customer engagement and business success.
- I was responsible for implementing various tools to develop a chatbot within EkConnect. This chatbot interacted with clients' customers, providing relevant and personalized information about real estate.
- I developed functionality for the chatbot to analyze customer intent to buy based on message content. Using an AI model for sentiment analysis, I fine-tuned it to respond effectively to positive messages regarding the property
- Created various dashboards to analyze AI functionalities, allowing our client to easily monitor how AI was contributing to their business growth.

### Telepro

Mar. 2022 – Apr. 2023

Full Stack developer | Sep., 2022 – Apr., 2023

Remote

- Telepro offers IT solutions for credit, leasing, and intelligent management of digital financial documents. ([telepro.com.mx](#))
- I was promoted to the BBVA team to implement new features, including a platform for users to upload information on potential customers for background checks and document analysis. This system assessed eligibility for various credit options and determined suitable amounts / As a result, the customer was highly satisfied and sought to expand the platform's functionality.

Front End developer | Mar., 2022 – Sep., 2022

Remote

- Before my promotion to Full Stack Developer, I addressed client-reported bugs in the frontend and created reusable components.
- Creating dynamic forms for credit applications and lease agreements.
- Designing a document management system where users can upload, view, or manage financial documents.

### Hery Digital

Mar. 2021 – Mar. 2022

Front End developer

Remote

- Hery Digital was a provider of comprehensive website services for businesses, including website building and domain registration.
- Create and maintain visually appealing, user-friendly, and responsive website interfaces.

## EDUCATION

### Instituto Politécnico Nacional

2020

B.S., Petroleum Engineering

Mexico City, Mexico

### Simon Fraser University

2018

English Language and Culture Program

Vancouver, Canada

## SKILLS & INTERESTS

- **Skills :** Html; JavaScript; TypeScript; C#; CSS; React; Vue; Nest; Next; SQL; GIT; Communication; Team Work; Adaptability; Creativity; Continuous Learning
- **Interests :** Languages; Theater; Sci-fi; Traveling; Soccer; Technology; AI; *Breaking Bad*